Network Centralization and Predicting Dissemination of Evidence-Based Guidelines in Eight State Tobacco Control Networks

Bobbi J. Carothers, Lana M. Wald, Laura E. Bach, Jenine K. Harris, Douglas A. Luke Washington University in St. Louis



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## **Tobacco Control Dissemination History**

Year	Event
1964	Surgeon General's Report on Smoking & Health
1986	Surgeon General's Report on Secondhand Smoke
1998	Master Settlement Agreement
1999	Best Practices for Comprehensive Tobacco Control Programs
2007	Best Practices updated

# Systems Science and Dissemination

- Assumption of independence with traditional behavioral science
- Importance of context <sup>3</sup>
  Identification of AIDS
  patient zero <sup>4</sup>
- Dissemination is inherently
  - a systems process
  - Contact
  - Collaboration
  - <sup>3</sup> Leischow & Milstein 2006 <sup>4</sup> Auerbach et al. 1984



City LA-Los Angeles, NY-New York City, SF-San Francisco State FL-Florida, GA-Georgia, NJ-New Jersey, PA-Pennsylvania, TX-Texas

## Applied to Networks

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# How does dissemination happen?

 Innovators & early adopters <sup>1</sup>
 Importance of contact/ communication & collaboration <sup>2</sup>

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# Pyramid Model



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## Hypotheses

- Greater chances of dissemination between agencies are predicted by
  - Higher levels of contact
  - Higher levels of collaboration
- $\Box$  Contact  $\rightarrow$  Collaboration  $\rightarrow$  Dissemination
  - Links between agencies decrease
  - Networks become more dependent on a few agencies to hold them together



#### **State Selection**

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## Who did we talk to?

- Modified reputational snowball sample
- □ In-person or phone interview
- 185 individuals from 150 agencies
- Average of 19 agencies per state
- Agency categories:
  - Lead agencies (the state tobacco control programs)
  - Other state agencies
  - Contractors & grantees
  - Voluntaries & advocacy groups
  - Coalitions
  - Advisory & consulting agencies

## Social Network Analysis

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Density: % of all possible links between agencies that actually exist.



# Social Network Analysis (continued)

Betweenness centralization (prominence): how dependent the network is on certain agencies that control the flow of information.



# Social Network Analysis (continued)

- Exponential Random Graph Modeling (ERGM)
  - Build statistical model of network
  - Formally test hypotheses
    - Greater communication  $\rightarrow$  dissemination
    - Greater collaboration  $\rightarrow$  dissemination



## Main Findings: Indiana



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• 1 1	•17	•41

#### Density



#### **Betweenness Centralization**



#### ERGM

#### Predicting the likelihood of a BP dissemination link:

	Oregon	Texas	Florida	Indiana	Colorado	Arkansas	Wyoming	Washington
	(g=17)	(g=20)	(g=16)	(g=26)	(g=15)	(g=17)	(g=20)	DC (g=19)
Parameters	b (SE)	b (SE)	b (SE)	b (SE)	b (SE)	b (SE)	b (SE)	b (SE)
Edges	-6.14	-1.45	-5.51	-4.64	-5.57	-9.21	-2.59	-6.99
TC	0.05	-0.05	0.13	0.08	0.07	0.31	0.08	0.21
Experience	(.04)	(.04)	(.04)*	(.02)*	(.03)*	(.09)*	(.03)*	(.05)*
Geographic Reach (Homophily)	1.08 (.18)*	1.67 (.17)*	-0.17 (.17)	0.54 (.09)*	0.85 (.58)	-2.00 (.23)*	-0.22 (.12)*	1.37 (.14)*
Agency	.065	088	.017	.003	.054	014	011	008
Distance	(.006)*	(.005)*	(.007)*	(.010)	(.019)*	(.006)*	(.003)*	(.009)
Degree	-3.06	-2.90	3.42	-2.81	1.73	0.54	-3.94	-2.15
(GWDegree)	(.34)*	(0.64)*	(1.49)*	(.29)*	(.81)*	(.46)	(.24)*	(.57)*
Contact	0.10	0.49	2.29	0.87	1.24	1.01	0.49	0.38
	(.04)*	(.07)*	(.07)*	(.02)*	(.06)*	(.07)*	(.02)*	(.04)*
Collaboration	2.03	1.09	-0.02	0.58	0.60	1.53	0.56	1.99
	(.04)*	(.06)*	(.06)	(.02)*	(.05)*	(.06)*	(.02)*	(.05)*



## What did we learn?

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- As interaction moved from contact to collaboration to dissemination, lead agencies emerged as "brokers" within the network, controlling the flow of information within it.
- Network analysis is a useful tool for examining dissemination
  - We can use ERGM to identify the characteristics that are associated with greater chances of dissemination among partners in a network.
  - Knowledge of these characteristics enables us to make recommendations on how to increase dissemination.

## What to do?

- Be sure to make use of preexisting contact and collaboration relationships to disseminate evidence-based guidelines and other important information.
- Lead agencies in highly centralized networks should take special care to ensure all partners receive important information.



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Bobbi J. Carothers, PhD Center for Tobacco Policy Research Washington University in St. Louis <u>bcarothers@wustl.edu</u>

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